

## **Industry Payments Analytics**

konectar KOL Management platform is a one-stop solution for end-to-end KOL Management activities.

konectar HCP-industry Payments Analytics analyses over 78 million payment records of HCPs and provides valuable insights to strategically plan for Key Opinion Leader identification and engagement.

## **Payments Insights and Trends for Teva Pharma**

Top 5 CNS experts engaged by Teva Pharma and their competitors (General Payments 2020)

KOL Name		Companies		
Dr. Andrew M. Blumenfeld	<b>Teva Pharma</b>	<b>Allergan</b>	<b>Lilly USA</b>	<b>Lundbeck</b>
	\$164,110	\$565,119 <b>•</b>	\$105,920 <b>●</b>	\$34,488 <b>●</b>
Dr. Richard Jackson	<b>Teva Pharma</b>	Alkermes	<b>Otsuka</b>	Ironshore Pharma
	\$138,466	\$18,495	\$12,723 <b>●</b>	\$9,910
Dr. Rakesh Jain	<b>Teva Pharma</b>	<b>Allergan</b>	<b>Eisai</b>	<b>Otsuka</b>
	\$122,341	\$107,268 <b>●</b>	\$71,681 <b>●</b>	\$62,307 <b>●</b>
Dr. Gustavo Alva	Teva Pharma	<b>Allergan</b>	Acadia Pharma	Intracellular Therapies
	\$121,914	\$96,236 <b>●</b>	\$55,546 ◆	\$32,387
Dr. Cherian Karunapuzha	<b>Teva Pharma</b>	US Worldmeds	Amneal Pharma	Neurocrine Biosciences
	\$115,838	\$113,629	\$60,136	\$37,917

Top 5 competitor products engaged by the top 5 CNS experts engaged by Teva Pharma (General Payments 2020)

