

## **Industry Payments Analytics**

konectar KOL Management platform is a one-stop solution for end-to-end KOL Management activities.

konectar HCP-industry Payments Analytics analyses over 78 million payment records of HCPs and provides valuable insights to strategically plan for Key Opinion Leader identification and engagement.

## **Payments Insights and Trends for Pfizer Oncology**

Top 5 Oncology experts engaged by Pfizer and their competitors (General Payments 2020)

KOL Name		Companies		
Dr. Cheryl Ann Sadow	<b>Pfizer</b>	Merck Sharp & Dohme	Medivation	Sanofi US
	\$198,990	\$344,840	\$18,820 ◆	\$500
Dr. Michael L. Steigner	<b>Pfizer</b> \$104,400	<b>Seagen</b> \$3,200 <b>●</b>	Merck Sharp & Dohme \$2,670	
Dr. Amit R. Mehta	<b>Pfizer</b>	Incyte Corporation	Astellas Pharma	<b>EMD Serono</b>
	\$87,759	\$70,753	\$61,657	\$56,695 <b>●</b>
Dr. Jennifer Watamura Uyeda	<b>Pfizer</b> \$74,850			
Dr. George Rachid De Oliveira	<b>Pfizer</b>	Merck Sharp & Dohme	Sanofi US	Cook Medical
	\$74,420	\$156,290	\$225	\$12

Top 5 competitor products engaged by the top 5 Oncology experts engaged by Pfizer (General Payments 2020)

