

Industry Payments Analytics

konectar KOL Management platform is a one-stop solution for end-to-end KOL Management activities.

konectar HCP-industry Payments Analytics analyses over 78 million payment records of HCPs and provides valuable insights to strategically plan for Key Opinion Leader identification and engagement.

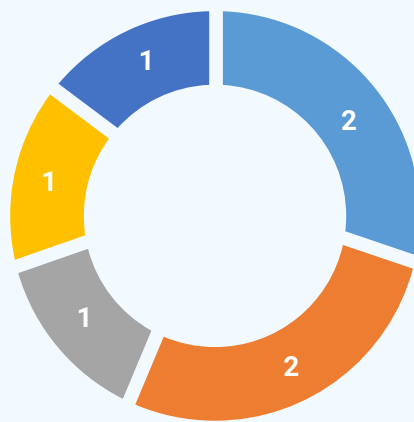
Payments Insights and Trends for AbbVie

Top 5 experts engaged by AbbVie and their competitors (General Payments 2020)

| KOL Name | | Companies | | |
|--------------------------|---------------------|---------------------------------|----------------------------------|----------------------------------|
| Dr. Rajneesh Nath | AbbVie \$201,400 | Sanofi-Aventis U.S \$100 | Adaptive Biotechnologies \$80 | |
| Dr. John J. Cush | AbbVie \$184,154 | E.R. Squibb & Sons \$91,434 | Novartis Pharma \$8,388 | Eli Lilly and Company \$5,600 |
| Dr. Manish Jain | AbbVie \$104,472 | Amgen \$58,294 | Lilly USA \$30,859 | Horizon Therapeutics \$21,067 |
| Dr. Douglas Graham Adler | AbbVie \$95,154 | Olympus Corporation \$18,421 | Merit Medical Systems \$8,958 | Boston Scientific \$8,585 |
| Dr. Jessica A. Shepherd | AbbVie \$87,538 | Coopersurgical \$35,061 | Exeltis \$13,500 | Acessa Health \$6,488 |

Top 5 competitor products engaged by the top 5 experts engaged by AbbVie
(General Payments 2020)

Top 5 Products Discussed



■ Cosentyx |
 ■ Orencia |
 ■ Otezla |
 ■ Taltz |
 ■ Krystexxa

Contact Us

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